

Powerful Yet Simple

Halcrow Group Limited

Halcrow offers construction planning, design and management services for infrastructure development from its worldwide network of offices in the UK, Dubai, Manila, Kuala Lumpur, Hong Kong and Australia.

For Halcrow, PaperCut offers the right combination of powerful features that work across its global print infrastructure with simple use and administration.

- Easy rollout across global network without the need for onsite administrative resources
- Significant cost savings from changing user printing behavior
- Best value for money of print control solutions evaluated

The Challenge

Halcrow's print costs and environmental impact were huge - people printed successive versions of design drawings for review, and personal use of printers was unchecked. Halcrow's management wanted to:

- Transition staff to viewing drawings online where possible
- Implement chargeback of print costs to clients
- Dramatically cut personal use of corporate resources

The Solution

Halcrow selected PaperCut after evaluating a number of print control solutions. PaperCut:

- Offered better value for money than alternatives
- Met Halcrow's requirements for simple rollout and configuration across its global network
- Synchronized with Active Directory
- Provided the ability to charge printing to client accounts
- Tracked printing by paper size, color and duplexing
- Delivered full flexibility to configure page costs, account lists, access and filters for each site individually
- Supplied a simple web-based user interface and easy to use reporting
- Offered low maintenance and easy management without requiring dedicated staff at each site

During the pilot phase Halcrow staff were impressed with the availability of technical information and the level of customer service in providing definitive answers to technical questions and discussing alternative ways to implement PaperCut, ensuring a smooth rollout.

*PaperCut -
Save your
budget while
you save the
environment*



Significant
Reductions in
Printer Usage



Pays for Itself



Simple User Interface
& Reporting



Low Maintenance

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How PaperCut Helped

PaperCut has provided significant paper (and therefore cost) savings, with the number of pages reduced per person per year from 11,500 to 4,500 in the Glasgow office, and similar reductions in other offices.

Printing charges with job details are now imported into the client billing system automatically for the UK offices. Between 30,000 and 40,000 client accounts are active at any one time, and these are set up as shared accounts in PaperCut, ensuring costs can be assigned at print time. Other offices benefit from print monitoring and tracking in order to educate users and reduce waste.

What's Next with PaperCut?

PaperCut is now in use across the UK and Middle East offices, with rollouts to other offices continuing through 2011.

Halcrow currently has PaperCut secondary servers configured to allow printing to continue untracked if the link between a secondary server and the primary server fails. Halcrow's Middle East MIS Manager is studying the new 'print and log after reconnection' feature to determine how it might be implemented in the future.

"When PaperCut was deployed, Halcrow evangelized the print management concept internally with the catch phrase 'Think before you print'. The team made presentations to senior staff in each office who then relayed the message to other employees in the office. Paper conservation cause champions emerged from among the users. Emails were sent to the champions periodically to reinforce the conservation message. This created a cultural change at Halcrow that continues to reap operational cost savings today."

Martin D' Souza,
Middle East MIS Manager,
Halcrow Group Limited

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PaperCut at a Glance

PaperCut is the easy way to automatically monitor and manage printing in your organization, giving you control over your costs and environmental impact. PaperCut is:

- Fully cross-platform, supporting all major operating systems, including mixed environments
- Scalable to networks of all sizes, from five to 500,000 end users
- Designed for security
- Available under a true enterprise-wide license with no limits on the number of servers, workstations, printers, operating systems or domains
- Ready for integration with your intranet to match your organization's look and feel
- Modern software under active development using current development tools and methods
- Supported directly by the friendly, approachable development team
- Used by more than 30,000 organizations in 100+ countries.

PaperCut Configuration Summary

PRODUCT:
PaperCut NG

INSTALLED:
2010-2011

USERS:
4000-5000

SHARED ACCOUNTS:
30,000-40,000

GRAYSCALE PRINTERS:
40

COLOR PRINTERS:
700

CONFIGURATION:

PRIMARY SERVER:

Microsoft Windows 2008R2 server with MS SQL on separate virtual server

SECONDARY SERVERS:

30-40

WORKSTATIONS:

Use a login script to run the client from a shared folder on a secondary server

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